

**STATE OF ARIZONA  
HEALTH INSURANCE EXCHANGE  
7/15/2011  
DON HUGHES - DIRECTOR**

Expenses				Projected Cost
Personnel	% of Effort	Annual Salary	Duration	Federal Request
State of Arizona Governor's Office				
Director	95%	\$120,000	32 months	\$303,240.00
IT Project Manager	50%	\$100,000	32 months	\$133,000.00
Mktg/Outreach Coordinator	50%	\$75,000	32 months	\$99,750.00
Grants Analyst	25%	\$60,000	32 months	\$39,900.00
Arizona Department of Insurance (ADOI)				
Current employees and new hires - TBD				\$563,511.00
Arizona Health Care Cost Containment System (AHCCCS)				
Current employees and new hires - TBD				\$250,000.00
Arizona Department of Economic Security (ADES)				
Current employees and new hires - TBD				\$250,000.00
Total Personnel Expense				\$1,389,401.00
Fringe Benefits	Cumulative % for FICA, Workers Comp, Insurance, and Retirement			
	36.0			\$ 500,184.36
Travel	Minimum 2 attendees includes flights, lodging for 2 nights, and per diem for 3 days		Annually	
Washington, DC Event	\$2,400.00		3	\$ 7,200.00
Regional Event	\$2,100.00		3	\$ 6,300.00
In-State Outreach/Education (based on the State Mileage Rate of \$.45	\$900.00		3	\$ 2,700.00
Equipment	N/A			\$ -
Supplies	Computers, Blackberries, and Annual Service for each new hire (project 4)	General Office Supplies along with Annual Software Licenses for 32 months		
	\$2200/pp	\$8,700.00		\$ 17,500.00
Contractual	Consulting Services, Core IT Functions, Etc.			
ADOI Consultants				\$ 915,000.00
ADOI Software/Hardware				\$ 350,000.00
AHCCCS Consultants and Software/Hardware				\$ 20,150,000.00
Construction	N/A			\$ -
Other	Certifications and Professional Development		Annually	
	\$2,000.00		3	\$ 6,000.00
Indirect Charges	FY11 Rate	# of Contracts	Annually	
First \$25,000 of each contract charged	15.76%	4	3	\$ 300,000.00
Total Project Expense				\$23,644,285.36